



## Why Insight for Exchange Online?

Insight is Microsoft's largest global Licensing Solution Provider (LSP) and has been providing Microsoft® solutions for more than 25 years. As one of the first Microsoft LSPs and enterprise software advisors, we put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We collaborate to deliver intelligent technology solutions that meet your strategic business needs and optimise your technology investments.

Here are a few of the things we bring to the table with Microsoft:

- Complimentary and packaged Office 365™ services, including Exchange Online
- 5 million Exchange mailboxes migrated
- Remote delivery and support team
- More than 7 million Microsoft cloud seats sold
- Insight's all-in-one servicing solution for Office 365

Insight is your expert connection to the Microsoft products that make your business run smarter.

### How Exchange Online will help your business

Office 365 and Exchange Online remove the limits to help you accomplish your business goals:

- **Get work done from anywhere.** Work online or offline with up-to-date versions of the files and tools you need on virtually any device.
- **Work better together.** Office 365 offers business-class email, shared calendars, instant messaging and Web conferencing, for real-time collaboration.
- **Expect more out of your email.** Enjoy mobile and Web-based email, 50GB of email storage and custom domains, and send up to 25GB messages.
- **Experience smooth service.** Gain email that's there when you need it, backed up with 99.9% uptime and built-in filters to prevent malware and spam.
- **Reduce capital expenditures.** Office 365 is available as a monthly subscription. Avoid large, upfront costs for new software while moving the cost of IT from capital to operating expense.
- **Stay up-to-date.** Since Office 365 is in the cloud, no patches or software upgrades are necessary. Ever. It's that simple.
- **Cut hardware and energy costs.** With email, Web and document storage in the cloud, Office 365 helps you slash hardware and energy costs.
- **Scale your business quickly.** Choose the Office 365 plan that meets the needs and price point for your organisation. Adding new users is as simple as buying additional licenses.

## How can I buy email in Office 365?

All of these Office 365 plans include business-class email and can be combined together.

Core Details	Basic Features	Advanced Features	Office	Additional Services
Unlimited seat cap 24/7 phone support from Microsoft <sup>1</sup>	Exchange Active Sync, IMAP and POP support  Ability to delegate access to mail and calendar  Distribution groups, shared company contact lists  Calendar sharing, conference room management	On-premise Active Directory synchronisation for single sign-on  Licensed for hybrid deployment with on-premise servers  Email compliance features: eDiscovery, transport rules, journaling, S/MIME, retention tags & policies  Email protection features: message encryption, IRM using Azure RMS <sup>2</sup>	Full Office desktop apps (Outlook, Word, Excel, PowerPoint, etc.)  iPad, Windows RT & smartphone apps	1TB cloud storage (OneDrive for Business)  Online meetings with Web conferencing, instant messaging, video, presence (Skype for Business)  Team collaboration sites & internal portals (SharePoint)  Private social networking (Yammer)

<sup>1</sup> Business plans include business-hours support for all non-critical issues.

<sup>2</sup> Available with add-on purchase of Azure Rights Management Services.

## Bundle matrix

	Subscription Plan	Included
Office 365 Standalone Offering	Exchange Online Kiosk	2GB email, calendar
	Exchange Online (Plan 1)	50GB email, calendar, personal archive, eDiscovery, AV/AS, team mailboxes
	Exchange Online (Plan 2)	Unlimited archive, voice mail, advanced archiving, data loss prevention, encryption
Office 365 Bundle Options	Office 365 Enterprise E3	Office apps, cloud services (Exchange, Skype for Business, SharePoint)  Hero offer for enterprise-rich tools for most productivity needs  Combination of Office 365 ProPlus & Office 365 Enterprise E1
	Office 365 ProPlus	Office apps, OneDrive for Business  For customers who want just the Office apps  Move customers off Office on premises
	Office 365 Enterprise E1	Cloud services (Exchange, Skype for Business, SharePoint)  Competitively priced/featured for enterprise cloud services

## Deployment Services

Insight makes your deployment as seamless as possible with our Deployment Services. We'll provide you with basic training, a general Q&A, and a walkthrough for Office 365 administrative portal and cloud management features. Deployment Services also offer Microsoft migration tools for an Exchange connectivity test to help get you up and running quickly.